

**Title:** Systems Engineer

**Type:** Full-Time

**Job Description:**

SECO InHand is seeking an energetic, highly-motivated individual with a keen mind for system level thinking to join our team in designing rugged devices and their underlying circuitry and software technologies used in a variety of handheld, tablet, and industrial equipment applications. The successful candidate should have strong working knowledge of embedded electronics (whether circuitry, software, or mechanical/thermal), and be eager to learn about new technologies in the world of handheld devices and industrial equipment.

This position spans the entire product lifespan, from early customer engagement, through requirements definition, implementation, and ongoing support. Opportunities to experience sales support, proposal generation, requirements specification, project management, and travel abound.

**Specific Responsibilities Include:**

- Collaborate with sales and engineering teams during business capture and early product development phases
- Lead a cross-disciplinary engineering team through early project requirements capture, including product definition via creation and delivery of a Product Requirements Document
- Point person on resolving interdisciplinary technical and business issues via appropriate trade studies during the early design process
- Deliver formal development proposals to external customers as a part of new business capture. Scope includes owning the proposal, evaluating customer-defined use cases and requirements, estimating engineering effort, pricing models, and more
- Support customers in the use of SECO InHand products
- Research and understand how emerging technologies fit with SECO InHand's technical direction
- Meet hard deadlines, often with ambiguous information
- Bias for action and proactive attitude for defining and solving technical issues with ultimate business and customer objectives in mind
- Working in a flexible but process-driven environment

**Minimum Requirements:**

- 3+ years in related technical experience
- Bachelor's degree in Electrical Engineering, Software Engineering, Mechanical Engineering, or related technical field
- Strong and effective verbal, written and interpersonal communication skills
- Comfort in interacting directly with potential and existing customers at all levels – executive, program and product management, engineers
- Ability to work on ITAR projects (US person)

**Desired Qualifications:**

- Work within a process-oriented environment in military/defense, medical, or commercial industries
- Experience with technical interactions with savvy customers
- Project management, technical sales, and/or requirements definition experience
- Experience with microprocessor and microcontroller-based designs
- US citizenship

Please send cover letter and resume to [jobs.us@seco.com](mailto:jobs.us@seco.com) to apply.

### **About SECO InHand**

SECO InHand is a leading designer of embedded systems and custom portable electronics for the Military, Medical and Industrial markets. Our expertise in design, manufacturing and product testing allow us to help our customers get to market faster and at lower cost with a custom solution that meets 100% of their requirements.

Come join our growing engineering team, with a culture that revolves around employee development and empowerment, in Rockville, MD, just outside of Washington DC. You will work on a wide range of challenging projects alongside our staff of experienced professionals. Visit our website at <http://www.seco.com/en> and [www.inhand.com](http://www.inhand.com) to see more information about our products and capabilities. Competitive compensation package and benefits offered.